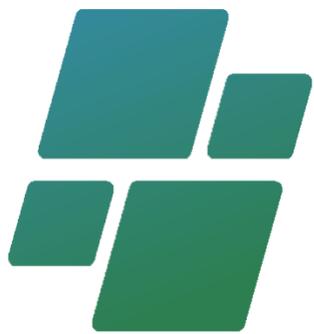


V-Logis

End-to-end Integrated Logistics



www.vlogis.in



Warehouse Sector in India: Growth, Market Insights, and Potential

Growth projections

A warehousing sector to show growth of 15% by 2025 and become a US\$ 2.8 billion industry in the near future.

Government support

Government thrust on ease of doing business with focus on single window clearances by many states, land allotment, and even faster environmental clearances are aiding this sector extensively. This is the reason that its demand is increasing not only in metro cities but tier-II and -III cities as well rapidly.

National Logistics Policy

The National Logistics Policy in India has been launched to reduce the high logistics costs which are currently at 13-14% of the GDP. This is hindering the competitiveness of India's exports and causing a gap of \$180 billion, which is expected to increase to \$500 billion by 2030.

Investment potential

The country is poised to upgrade its supply chain in order to achieve its goal of a \$5 trillion economy, and warehousing in India has piqued the interest of investors.

Growing investments

Increase in global investors in India's evolving logistics and industrial sector. These investments are not restricted to Tier 1 cities, they are also spreading across Tier 2 and 3 cities which are now emerging as major consumption and e-commerce hubs.

Supply Chain Upgrade

The country is poised to upgrade its supply chain to reach its goal of a US\$ 5 trillion economy, warehousing in India has gained attention from investors. Make short title

3PL Sector in India: Growth, Market Insights, and Potential

Transformation in cold chain industry

Transformation in India cold chain industry considering the growth in FMCG, pharmaceutical and organized retail sectors during the pandemic.

Potential of multi-storey warehousing

Potential of the Indian warehousing market to shift towards the multi-storey warehousing which can facilitate maximum land utilization in cities having limited land supply and high land costs.

Crucial role of logistics and warehousing

Logistics and warehousing play a crucial role to bridge the gap between customers and manufacturers. Effective warehousing is crucial for companies so that they can maintain their inventory and supply the goods whenever demand rises.

Market insights

The Indian warehousing market was valued at INR 1,206.03 Bn in 2021. It is expected to reach INR 2,872.10 Bn by 2027, expanding at a CAGR of ~15.64% during the 2022-2027 period.

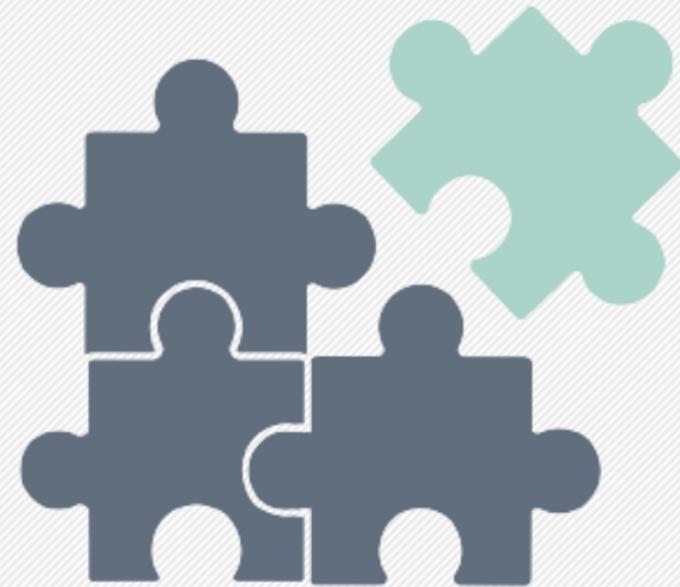
Demand and sector-wise absorption

The Third-Party Logistics (3PL) sector acquired the maximum warehousing space, followed by e-commerce. The 3PL, e-commerce, FMCD, FMCG, and retail sectors acquired 31%, 31%, 5%, 5%, 4% of warehousing space, respectively.

Technological transformation of warehouses

Over the years the warehouse has undergone a drastic transformation. Today's warehouses are full of technologies, automations, robots, material handling equipment, drones, conveyor systems and racking systems.

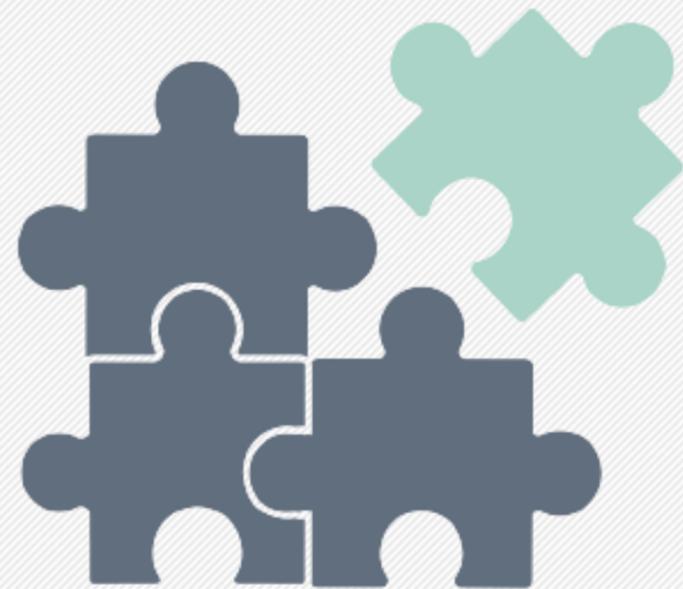
Current Industry Challenges



- Reduce logistics costs to support "Make in India" and "Made in India".
- Cost effectiveness will lead to better pricing and boost exports
- Current transport costs per MT per KM:
By Air- 18/-INR, By Road- 3.6/-INR, By Rai - 1.6/-INR
- Model mix in India: 71% of goods are transported by road, 17% by rail, and waterways are underutilized due to multiple approvals/licensing.
- Multiple approval required
- Hundreds of certifications for different segments add to costs and delays.



Current Industry Challenges



- Age-old practices such as point-to-point transport lead to high idle time, resulting in capacity losses and empty running (40%).
- Intermediaries take away an average of 15-20% of earnings, adding to overall transportation costs.
- Lack of adoption of digitalization in the industry slows down progress.
- All the above slows down the progress and resulting to higher cost and burden to the economic growth.
- Logistics costs are 13-14% of GDP, and the government is focused on solutions to reduce them below 10% for greater price competitiveness.



Board of Directors



Mr. Ashok Shah

Chairman Emeritus



Mr. Mahendra Shah

Chairman & MD



Mr. Hasmukh Shah

Executive Director



Mr. Rajesh Shah

Executive Director



Mr. Viral Shah

Executive Director



Mr. Aditya Shah

Executive Director



Mr. Vishal Shah

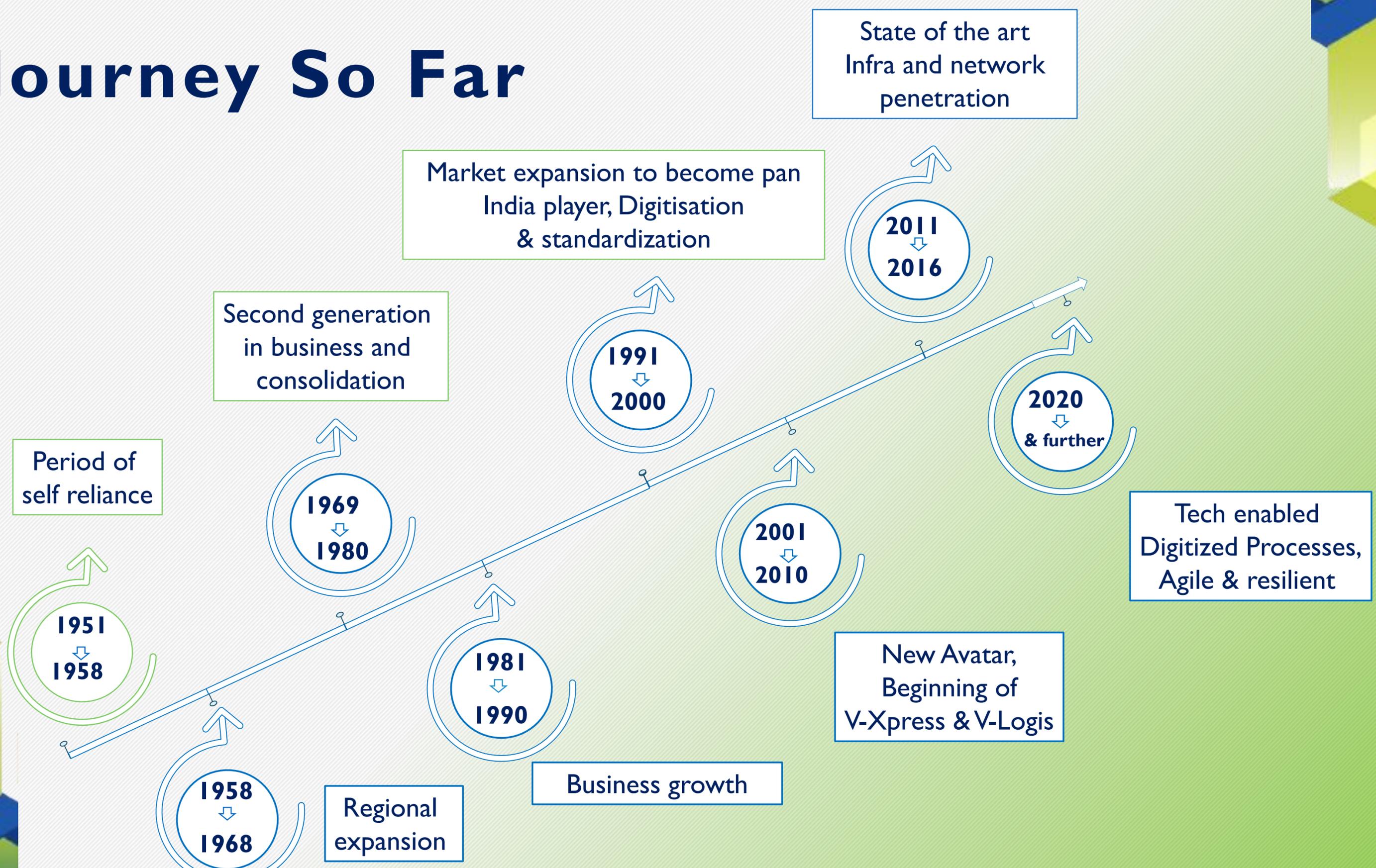
Executive Director



Mr. Ronak Shah

Executive Director

Journey So Far



Key Facts



1,00,000
Satisfied
customers

INR 10 Billion+
Turnover

3300 + passionate
professionals

850 +
branches

ISO : 9001 : 2015
accreditation

90 Million Articles
2.4 million Dockets

Fleet strength 1300+
Owned & Attached vehicles.
GPS tracking facility

1.2 Million+ sq. ft.
warehousing space



Exclusive Benefits



Brand Protection

- Fully Compliant with internal and external compliance in order to protect brands



Business continuity

- Future ready distribution solutions to manage growth
- In-house dedicated fleet for distribution across the network
- Strong manpower bench strength

Product integrity

- Product condition maintained throughout the logistics chain

Cost Rationalization

- Value for money driven by enhanced efficiency and effectiveness of operations

Seamless execution

- Trained manpower & good quality of infrastructure.
- Multi functional team to handhold and stabilize operations
- SOPs, policies and processes to ensure seamless deliveries



Strategic Capabilities



Operational Capabilities (Key Elements)



Infrastructure

- State of the art vehicles and warehouses across the network.
- Ability to design networks to meet existing and future reach and servicing requirements with a justifiable cost



Process

- All vehicles and warehouses fully compliant to SOPs and developed a “Zero – tolerance” approach to Quality, Health, Hygiene, Safety, Security, Environment, Maintenance, Compliance and Contingency



People

- People oriented organization
- Laid out organization structure and job descriptions



Systems

- Implemented rewards, recognition and performance management policies
- Pioneer in setting up distribution model with expertise in handling sensitive products
- Well versed with technological tools such as ERP, Online Track & Trace, dedicated key account management team & Processes etc



Information

- We have in-depth expertise in capacity utilization, productivity, inventory protection on time delivery metrics, along with ability to constantly track and improve these metrics



Nationwide presence

Space at a glance

West

Mumbai (Bhiwandi) | Pune | Ahmadabad | Surat | Aslali | Jetpur | Jaipur | Balotra | Sanand | Changodar | Narol | Sanathal

○ Total available space :13,50,000

South

Chennai (Vellapanchavadi) | Kuthambakkam | Maduravoyal | Tirupur | Bangalore (Nelamangala | Hyderabad | Malur | Coimbatore | Tumkur | Bangalore (Makali) | Chennai (Poonamallee) | Parivakkam

○ Total available space :50,0000

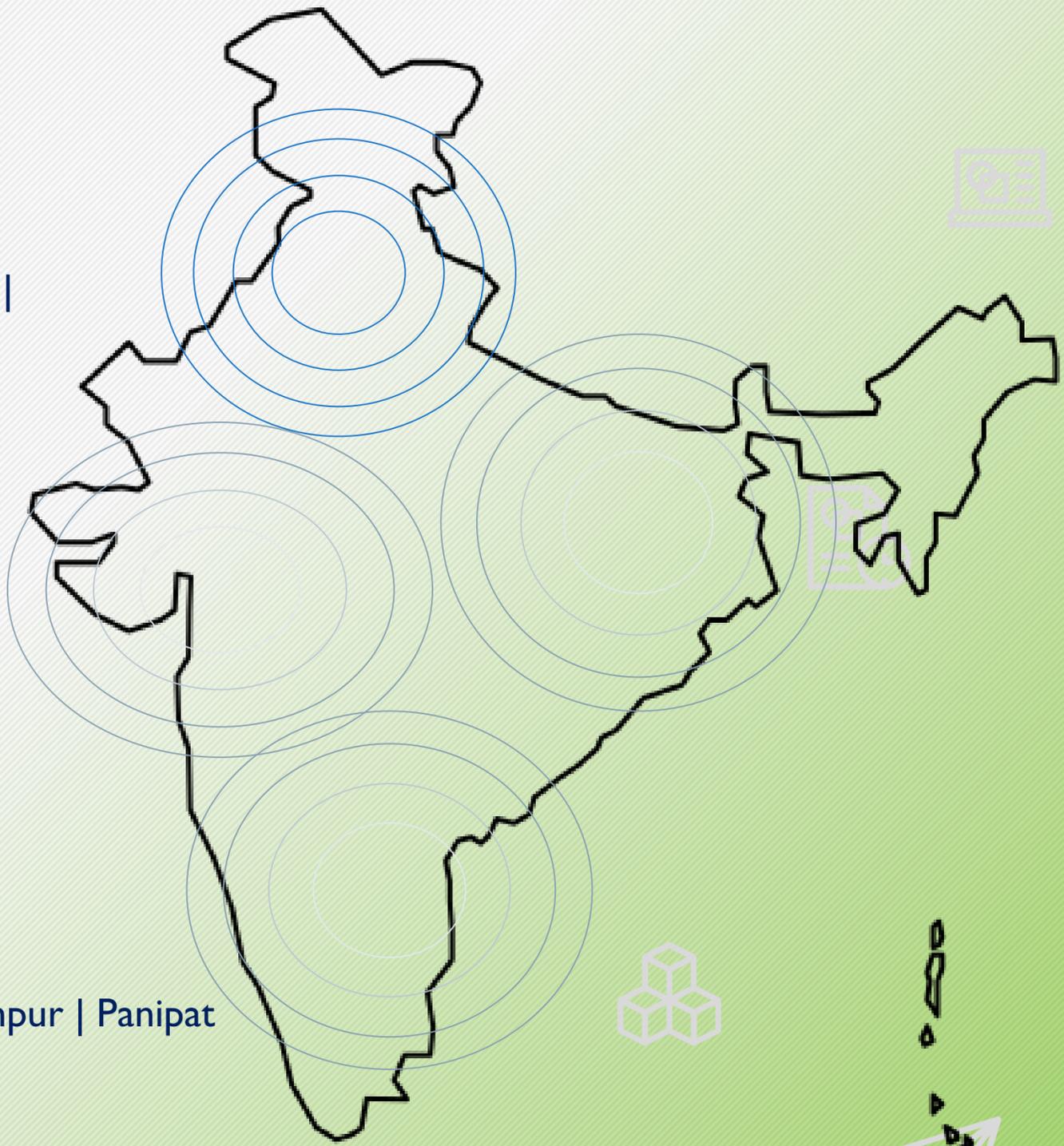
North

Boudhpur| Bijwasan | Gurgaon | Delhi | Faridabad | Sahibabad | Lucknow | Kanpur | Panipat

○ Total available space :3,50,000

East

Kolkata | Bhuvneshwar | Guwahati ○ Total available space :1,50,000





V-Logis benefit



Warehouse Management



Paperless Transactions



Inventory Management



Real-Time Order Tracking



WMS - ERP System - End-to-End Visibility - Powered By Advanced Technology



Customised Delivery Services with National presence Lower Shipping Prices



Speedy Delivery



Live Tracking & Customer Notification



WMS process flow



State of the Art WMS



A cutting-edge Warehouse Management System streamlines warehouse operations, optimizes product placement strategies, improves task prioritization, enforces productivity standards, and boosts logistics efficiency. It also seamlessly integrates with other business systems for efficient management. Additionally, it offers consolidated picking and an intelligent pick path to enhance picking efficiency



Case Studies



Awards



CEAT India Road Transport Award (National) for Excellence in Personnel Management



Supply Chain Excellence - Best ESG Compliant Company



Overall Excellence in Logistics & Supply Chain

V-Trans India Ltd.

Overall Excellence in Logistics and Supply Chain



Organisation Excellence in CX-Trans



CEAT India Road Transport Award



CFBP Awards



Safety Champion Company of the Year By quantic



Awards for best company in "Road Transport"



CEAT India Road Transport Award (National) for Transport Personality of the Year



ET Sustainable organization-2022



Entrepreneur awards by UBS forums.



India Cargo Awards for Best Integrated logistics service provider.

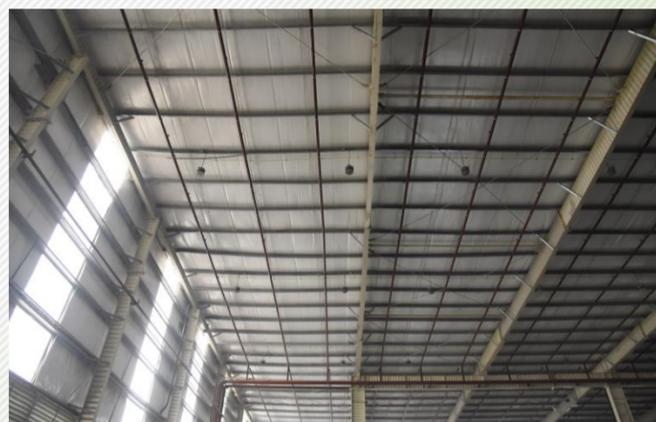
SCALE®
Supply Chain And Logistics Excellence
Awards

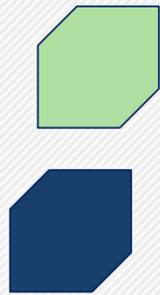
THIRD PARTY LOGISTICS AWARDS WINNER | LIQUID AND CHEMICAL LOGISTICS AWARDS WINNER | ROAD TRANSPORTATION AWARDS WINNER

Warehouse Gallery



Warehouse Gallery





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