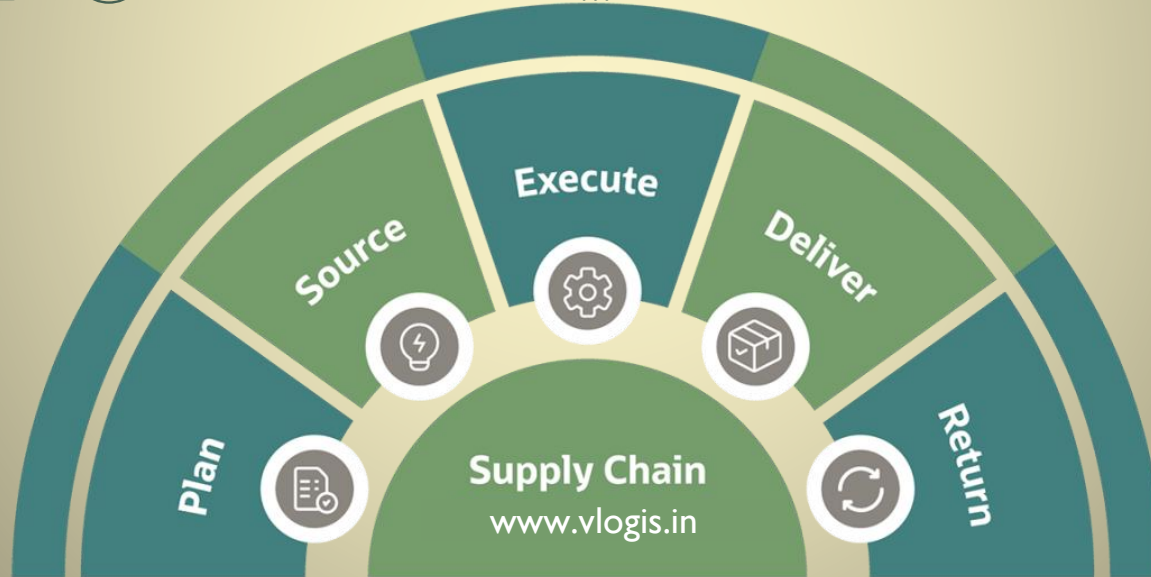




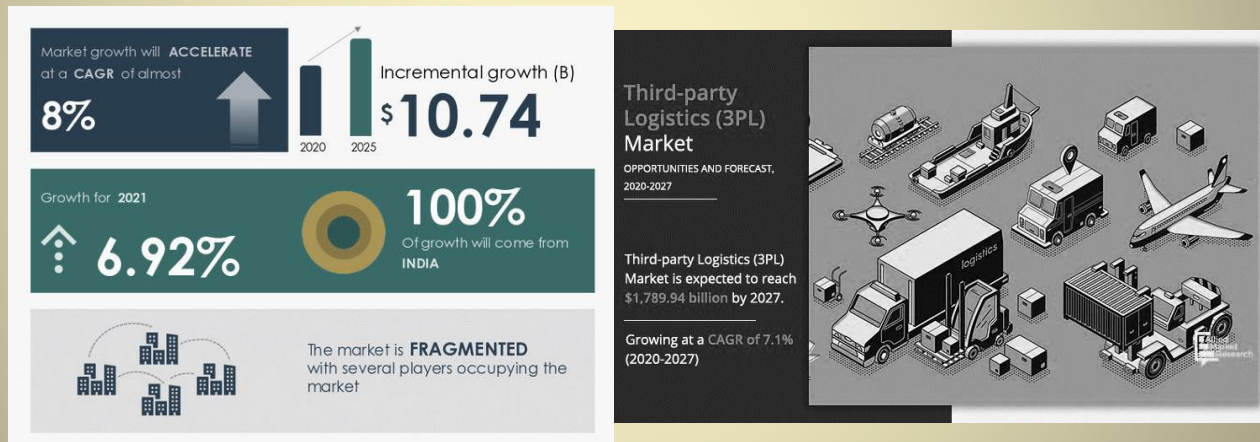
End-to-end Integrated Logistics



# 3 PL market scenario

A comprehensive background analysis of the India 3PL Market, covering the current market trends, restraints, technological updates and detailed information on various segments and competitive landscape of the industry.

## 3PL Market in India 2021-2027



Source: PR Newswire

		Year	2018	2019	2020	2021
INCREASE THE MODE SHARE OF RAIL TRANSPORT	Mode share (% of tonne-km)	Rail	16	17	28	40
		Road	73	70	60	47



# Board of Directors



**Mr. Ashok Shah**

Chairman Emeritus Chairman



**Mr. Mahendra Shah**

Chairman & Managing Director



**Mr. Hasmukh Shah**

Executive Director



**Mr. Rajesh Shah**

Executive Director



**Mr. Viral Shah**

Executive Director



**Mr. Aditya Shah**

Executive Director



**Mr. Vishal Shah**

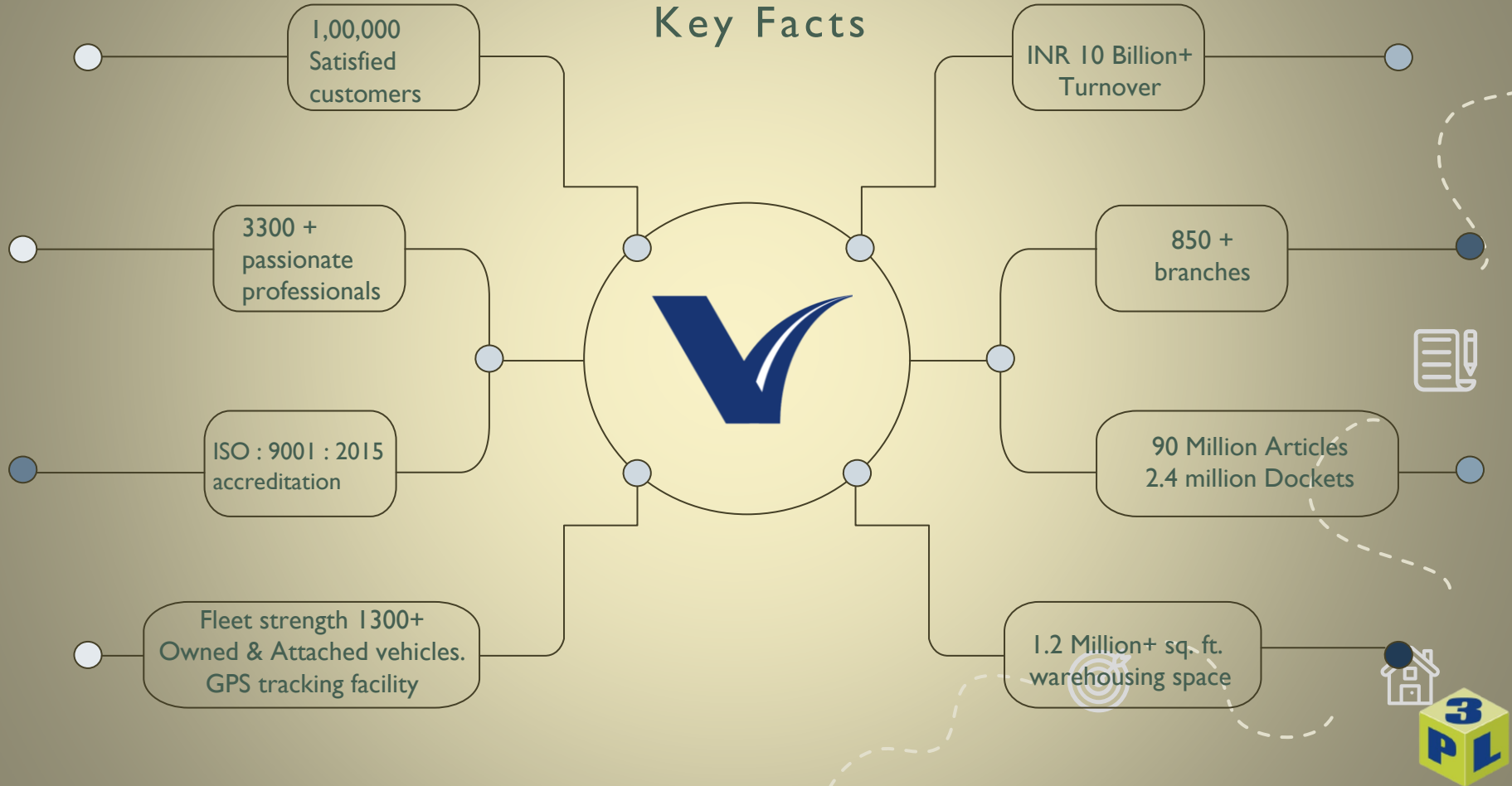
Executive Director



**Mr. Ronak Shah**

Executive Director

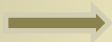
## Key Facts





## Exclusive Benefits

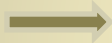
Brand Protection



Fully Compliant with internal and external compliance in order to protect brands

Future ready distribution solutions to manage growth

Business continuity



In-house dedicated fleet for distribution across the network

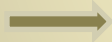
Strong manpower bench strength

Product integrity



Product condition maintained throughout the logistics chain

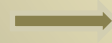
Cost Rationalization



Value for money driven by enhanced efficiency and effectiveness of operations

Trained manpower & good quality of infrastructure.

Seamless execution



Multi functional team to handhold and stabilize operations

SOPs, policies and processes to ensure seamless deliveries





## Strategic Capabilities

- Local Expertise → Indian Player with in-depth understanding and ability to resolve local dynamics
- Financial Strength → Strong financial position driving ability to make collaborative investments
- Best Practices → Understanding of industries best practices gives us the ability to estimate future state of logistics requirements
- Management Strength with Domain Expertise → With cumulative experience of 250+ years. The involvement and support of management team provides immense value and edge over others.



# Operational Capabilities ( Key Elements)



## Infrastructure

State of the art vehicles and warehouses across the network.

Ability to design networks to meet existing and future reach and servicing requirements with a justifiable cost



## Process

All vehicles and warehouses fully compliant to SOPs and developed a “Zero – tolerance” approach to Quality, Health, Hygiene, Safety, Security, Environment, Maintenance, Compliance and Contingency



## People

People oriented organization

Laid out organization structure and job descriptions



## Systems

Implemented rewards, recognition and performance management policies  
Pioneer in setting up distribution model with expertise in handling sensitive products

Well versed with technological tools such as ERP, Online Track & Trace, dedicated key account management team & Processes etc



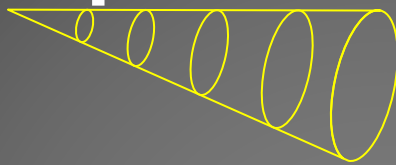
## Information

We have in-depth expertise in capacity utilization, productivity, inventory protection on time delivery metrics, along with ability to constantly track and improve these metrics



# Nationwide presence

Space at a glance



## West

Mumbai (Bhiwandi) | Pune | Ahmadabad | Surat | Aslali | Jetpur | Jaipur | Balotra | Sanand | Changodar | Narol | Sanathal

○ Total available space :13,50,000



## South

Chennai (Vellapanchavadi ) | Kuthambakkam | Maduravoyal | Tirupur | Bangalore (Nelamangala | Hyderabad | Malur | Coimbatore | Tumkur | Bangalore ( Makali) | Chennai (Poonamallee) | Parivakkam

○ Total available space :50,0000



## North

Boudhpur| Bijwasan | Gurgaon | Delhi | Faridabad | Sahibabad | Lucknow | Kanpur | Panipat

○ Total available space :3,50,0000



## East

Kolkata

○ Total available space :1,50,000







## V-Logis benefit



Warehouse Management



Inventory Management



WMS - ERP System - End-to-End Visibility - Powered By Advanced Technology



Speedy Delivery



Paperless Transactions



Real-Time Order Tracking



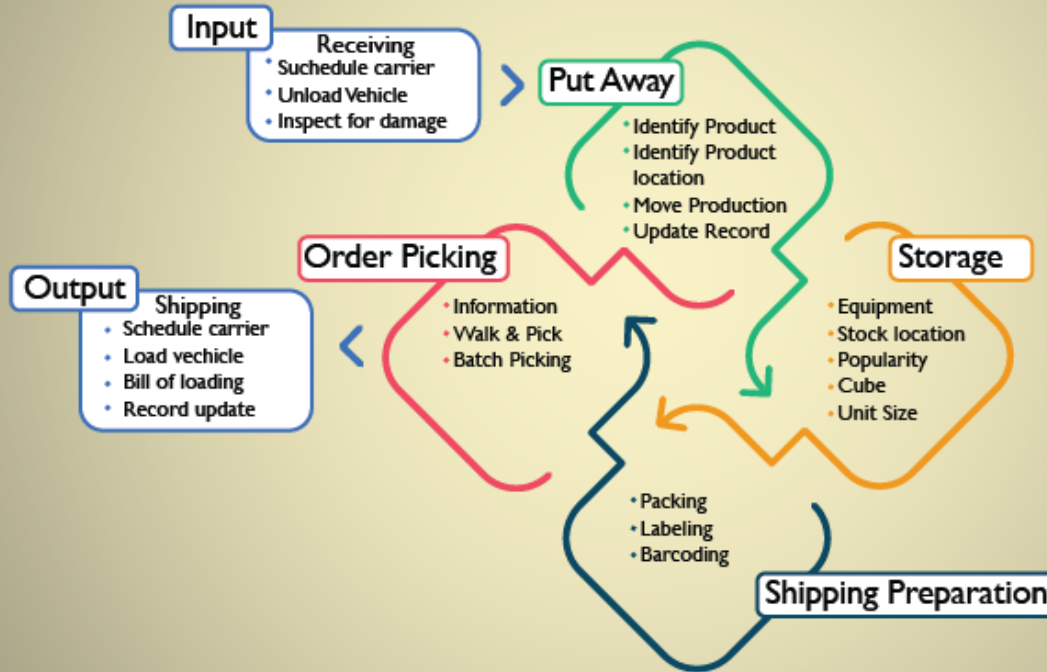
Customised Delivery Services with National presence Lower Shipping Prices



Live Tracking & Customer Notification

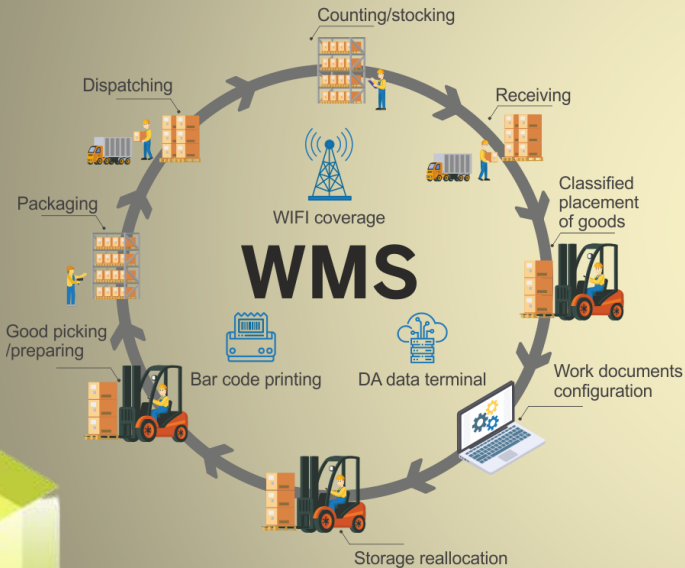


# WMS process flow





# WMS State of the Art



- A state of the art WMS helps companies to maximize product placement strategies, prioritize tasks, implement fair productivity standards, and increase logistics efficiency
- With the help of A modern Warehouse Management System, the warehouse management operations are fully integrated with the rest of your business.
- State of the art WMS & Most Efficient Web-Based Multi-Channel Order Fulfilment & **WMS** Platform. High Picking Efficiency Via Consolidated Picking & Intelligent Pick Path.

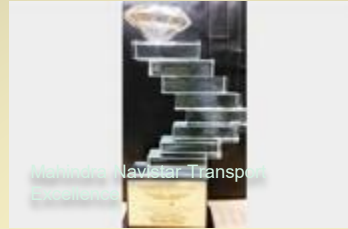


# Case studies



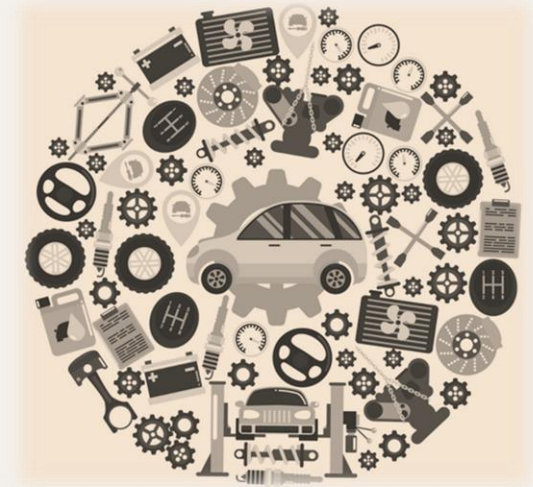


# AWARDS



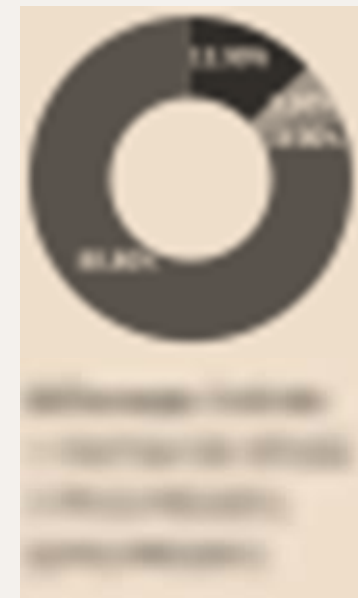
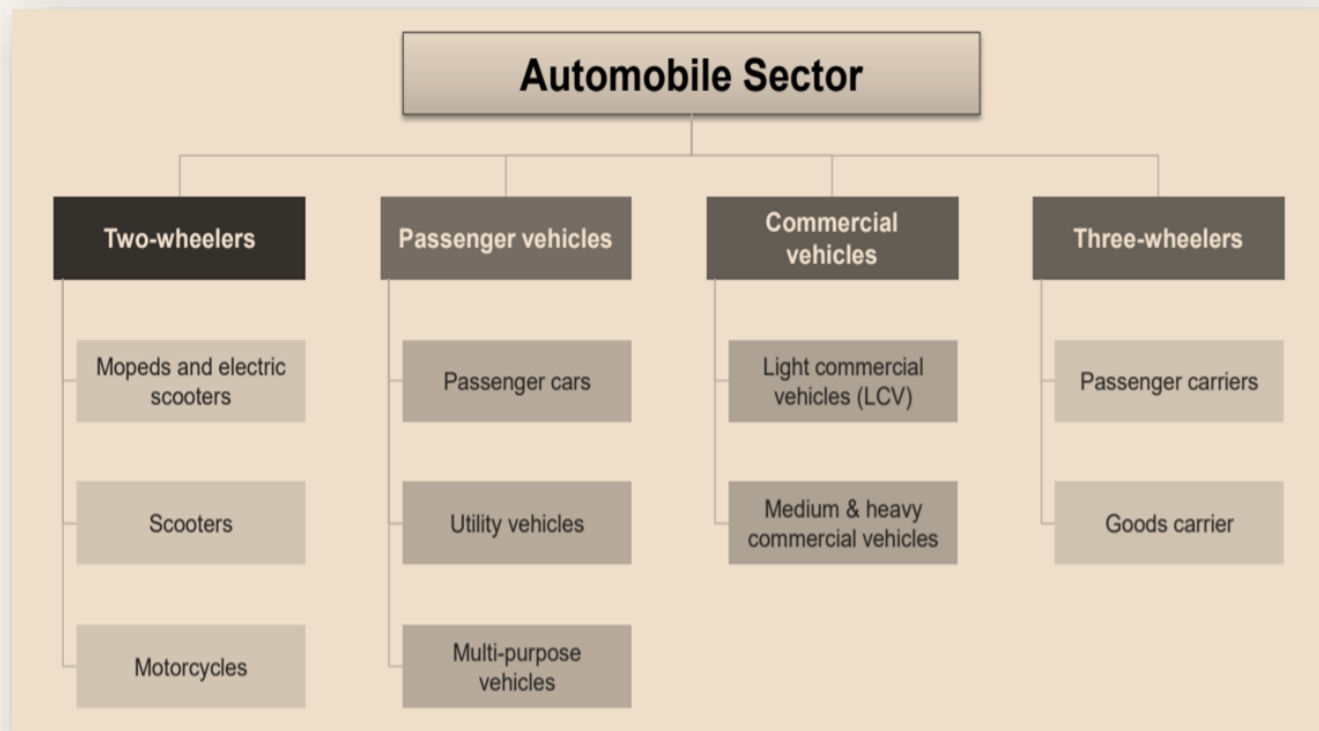
# Auto industry India

- The automobile industry in India is the world's fifth largest
- India was the world's fifth largest manufacturer of cars and seventh largest manufacturer of commercial vehicles in 2019.
- Indian automotive industry (including component manufacturing) is expected to reach Rs. 16.16-18.18 trillion (US\$ 251.4-282.8 billion) by 2026.
- The automotive industry in India currently contributes to more than 7% to India's GDP, but with the Automotive Mission Plan 2026, it is expected to increase to 12%.
- Good presence of established domestic and international original equipment manufacturers(OEMs).
- Two-wheeler and passenger vehicles dominate the domestic demand, 2 wheeler accounted for 80.9% of the domestic demand in FY20.
- The electric vehicle (EV) market is estimated to be a Rs. 50,000 crore (US\$ 7.09 billion) opportunity in India by 2025



# Auto Sector & Composition

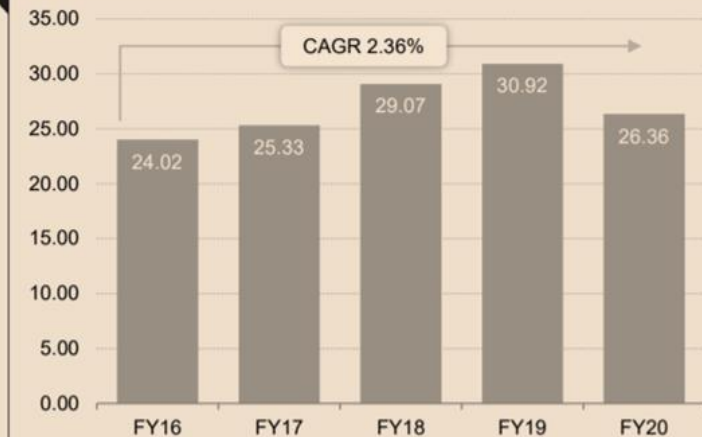
Share of each segment in  
Total Volume percentage  
FY 2020



# Market Overview

- The automotive manufacturing industry comprises the production of commercial vehicles, passenger cars, three-wheelers and two-wheelers
- The Indian auto industry is expected to record strong growth in 2021-22, post recovering from effects of COVID-19 pandemic. Electric vehicles, especially two-wheelers, are likely to witness positive sales in 2021-22

Number of Automobiles Produced in India (in millions)



Number of Automobiles Sold in India (in millions)



# Indian Auto Mftr. Clusters



## List of Companies

### North

- |                 |                 |               |                      |
|-----------------|-----------------|---------------|----------------------|
| ▪ Ashok Leyland | ▪ Mazda         | ▪ Tata Motors | ▪ JCB                |
| ▪ Force Motors  | ▪ Amtek Auto    | ▪ Bajaj Auto  | ▪ Yamaha             |
| ▪ Piaggio       | ▪ Eicher        | ▪ Hero Group  | ▪ Mahindra           |
| ▪ Swaraj        | ▪ Honda SIEL    | ▪ Escorts     | ▪ Suzuki Motorcycles |
|                 | ▪ Maruti Suzuki | ▪ ICML        |                      |

### West

- |                 |                |                  |                |
|-----------------|----------------|------------------|----------------|
| ▪ Ashok Leyland | ▪ Eicher       | ▪ Volkswagen     | ▪ Benz         |
| ▪ Bajaj Auto    | ▪ Skoda        | ▪ Renault-Nissan | ▪ Tata Hitachi |
| ▪ FIAT          | ▪ Bharat Forge | ▪ John Deere     | ▪ Volvo Eicher |
| ▪ M&M           | ▪ Tata Motors  | ▪ Mercedes       |                |

### East

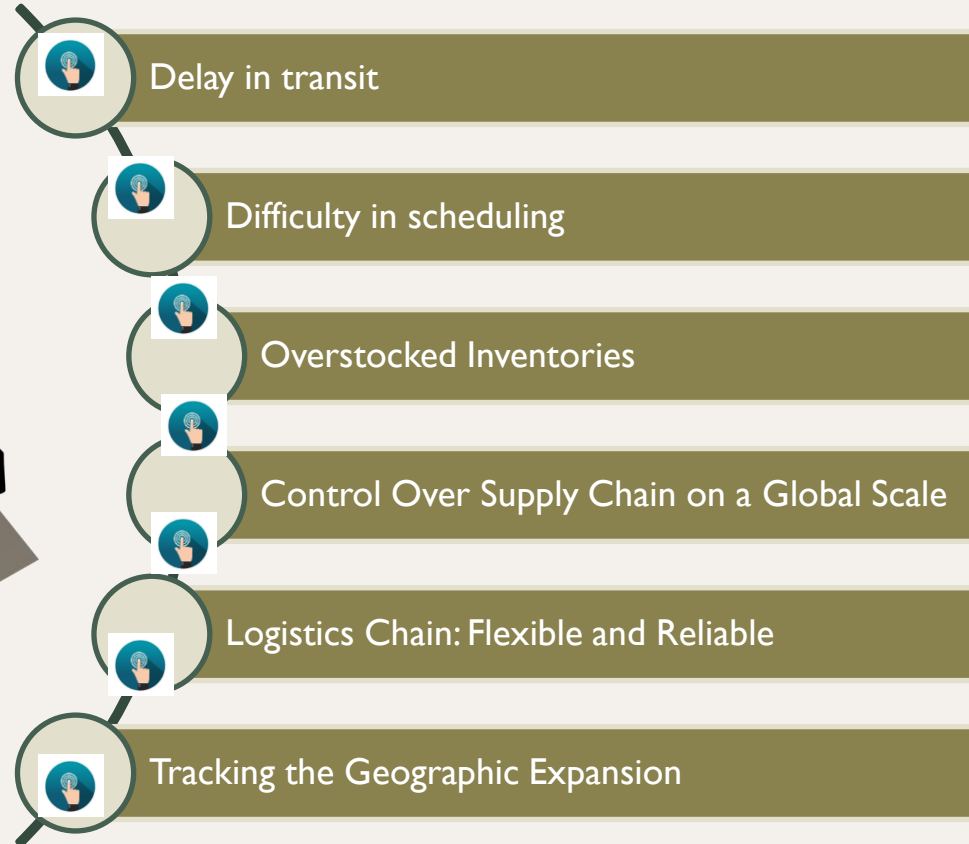
- |                    |                               |
|--------------------|-------------------------------|
| ▪ Tata Motors      | ▪ International Auto Forgings |
| ▪ Hindustan Motors | ▪ JMT                         |
| ▪ Simpson & Co     | ▪ Exide                       |

### South

- |                    |                      |                     |                    |
|--------------------|----------------------|---------------------|--------------------|
| ▪ Ashok Leyland    | ▪ Volvo              | ▪ Bosch             | ▪ Daimler          |
| ▪ Ford             | ▪ Sundaram Fasteners | ▪ TVS Motor Company | ▪ Caterpillar      |
| ▪ M&M              | ▪ Enfield            | ▪ Renault-Nissan    | ▪ Hindustan Motors |
| ▪ Toyota Kirloskar | ▪ Hyundai            | ▪ TAFE              |                    |
|                    | ▪ BMW                |                     |                    |



- Environment and Ethics
- Partner with LSS for Automotive Supply Chain Support
- Reliability & Integration
- Reducing logistics cost
- Reducing in-transit damages
- Optimising finished goods stock
- JIT deliveries



# Warehouse Gallery

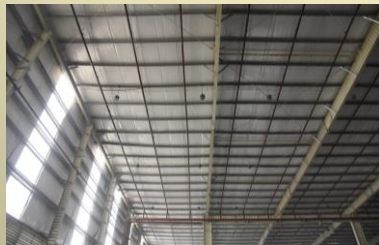
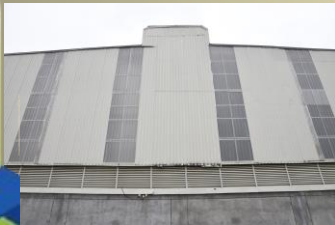
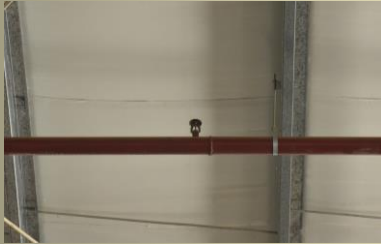


# Warehouse Gallery





# Warehouse Gallery





# Thanks!



Do you have any questions?

[info@vlogis.in](mailto:info@vlogis.in)



7862820820



[www.vlogis.in](http://www.vlogis.in)

